

## MTNN Plc Q1 2021 4 May 2021

MPR: 11.50% Mar'21 Inflation Rate: 18.17% Q4 2020 Real GDP: 0.11%

| MTNN Pic                             |               |                    |              | Q1 2021   | Q1 2020               | % Change |
|--------------------------------------|---------------|--------------------|--------------|-----------|-----------------------|----------|
| Statement of Profit or Loss          |               |                    |              | (N' Mn)   | (N' Mn)               | / change |
| Revenue                              |               |                    |              | 385,318   | 329,171               | 17.06%   |
| Cost of Sales                        |               |                    |              | (132,381) | (110,445)             | 19.86%   |
| Gross Profit                         |               |                    |              | 252,937   | 218,726               | 15.64%   |
| Employee Cost                        |               |                    |              | (9,316)   | (9,263)               | 0.57%    |
| Marketing and Distribution expenses  |               |                    |              | (22,523)  | (20,558)              | 9.56%    |
| Depreciation                         |               |                    |              | (32,224)  | (37,363)              | -13.75%  |
| Amortization of Intangible Assets    |               |                    |              | (18,502)  | (8,837)               | 109.37%  |
| Depreciation of right of use assets  |               |                    |              | (20,717)  | (14,993)              | 38.18%   |
| Other Operating expenses             |               |                    |              | (16,548)  | (17,136)              | -3.43%   |
| Profit from operating activities     |               |                    |              | 133,107   | 110,576               | 20.38%   |
| Net Finance Costs                    |               |                    |              | (30,118)  | (33,671)              | -10.55%  |
| Profit before tax                    |               |                    |              | 102,989   | 76,905                | 33.92%   |
| Income tax credit/(expense)          |               |                    |              | (29,241)  | (25,162)              | 16.21%   |
| Profit after tax                     |               |                    |              | 73,748    | 51,743                | 42.53%   |
| Earnings per Share (                 | in Naira)     |                    |              | 3.62      | 2.54                  | 42.52%   |
| Balance Sheet as at Ma               | rch 31, 2021. |                    |              |           |                       |          |
| Inventories                          |               |                    |              | 5,027     | 2,158                 | 132.95%  |
| Trade and other receivables          |               |                    |              | 158,701   | 50,766                | 212.61%  |
| Cash and bank balances               |               |                    |              | 348,064   | 275,198               | 26.48%   |
| Property Plant and Equipment         |               |                    |              | 601,236   | 686,157               | -12.38%  |
| Other assets                         |               |                    |              | 1,072,715 | 949,264               | 13.00%   |
| Total Assets                         |               |                    |              | 2,185,743 | 1,963,543             | 11.32%   |
|                                      |               |                    |              |           |                       |          |
| Trade and other payables             |               |                    |              | 366,617   | 303,977               | 20.61%   |
| Current tax liabilities              |               |                    |              | 136,460   | 107,310               | 27.16%   |
| Deferred tax liabilities             |               |                    |              | 109,221   | 113,130               | -3.46%   |
| Borrowings                           |               |                    |              | 535,414   | 521,150               | 2.74%    |
| Other liabilities                    |               |                    |              | 785,897   | 739,590               | 6.26%    |
| Total shareholders' equity           |               |                    |              | 252,134   | 178,386               | 41.34%   |
| Source: Company Financials, Cowry Re |               | Qualifianting Data |              | D         |                       |          |
| Final dividend                       | Bonus         | Qualification Date | Closure Date |           | Payment Date AGM Date |          |
| N/A                                  | N/A           | N/A                | N/A          | N/A       |                       | N/A      |

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